

**PENERAPAN METODE *BALANCED SCORECARD* SEBAGAI  
PENILAIAN KINERJA PERUSAHAAN PADA TROYA ACADEMIC  
PLATFORM PT TROYA DIGITAL**

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**Abstrak**

Penelitian ini bertujuan untuk menilai kinerja perusahaan pada Troya Academic Platform milik PT Troya Digital dengan menerapkan metode *Balanced Scorecard*. *Balanced Scorecard* merupakan suatu metode atau alat analisis manajemen yang digunakan untuk mengukur kinerja dengan menyeimbangkan faktor keuangan dan non-keuangan. Metode penelitian yang digunakan adalah kualitatif deskriptif. Dalam penelitian ini, data yang diolah diperoleh dari hasil observasi, wawancara dan pengumpulan data dari perusahaan yang berupa laporan keuangan, serta data pelanggan. Populasi dalam penelitian ini adalah karyawan Troya Academic Platform yang berjumlah 23 orang dengan sampel yang diambil berjumlah empat orang yang dipilih menggunakan teknik *purposive sampling*. Hasil penelitian ini adalah dengan menerapkan metode *Balanced Scorecard* pada Troya Academic Platform milik PT. Troya Digital untuk mengetahui kinerja perusahaan di peroleh skor akhir sebesar 5,6 yang menunjukkan kriteria Baik.

**Kata Kunci:** *Kinerja Perusahaan, Balanced Scorecard*



A handwritten signature in black ink, appearing to read "Farah Difanamira". To the right of the signature, there is a small handwritten note: "7/4 '23".

***THE APPLICATION OF THE BALANCED SCORECARD METHOD AS AN ASSESSMENT OF COMPANY PERFORMANCE ON TROYA ACADEMIC PLATFORM PT TROYA DIGITAL***

***Farah Difanamira***

***Abstract***

*This study aims to assess company performance on the Trojan Academic Platform owned by PT Troya Digital by applying the Balanced Scorecard method. The Balanced Scorecard is a management analysis method or tool used to measure performance by balancing financial and non-financial factors. The research method used is descriptive qualitative. In this study, the processed data was obtained from observations, interviews and data collection from companies in the form of financial reports, as well as customer data. The population in this study were 23 employees of the Trojan Academic Platform. The samples taken were four people who were selected using a purposive sampling technique. The results of this study are by applying the Balanced Scorecard method to the Trojan Academic Platform owned by PT. Troya Digital to find out the company's performance obtained a final score of 5.6 which indicates Good criteria.*

***Keywords:*** Company Performance, Balanced Scorecard