

ABSTRACT

This final project focuses on the design and development of a web-based sales information system for CV Sabun Pondok, a manufacturing company that produces various types of household soap. The purpose of this system is to improve the effectiveness and efficiency of the ordering and sales management process, as well as to support the increase in the company's sales volume. The designed system includes product ordering features, sales data management, payment management, and computerized sales report generation. By implementing the waterfall software development method, this system was developed gradually and systematically to ensure optimal functionality. The results of this design indicate that a structured and web-based sales information system is able to reduce dependence on manual processes, improve the accuracy of stock data, and speed up the transaction process with customers online.

Keywords: *Sales Information System, Product Ordering, Online Sales, Management Data*