

A WEB-BASED SALES MANAGEMENT SYSTEM IN BENEFIT OF COCONUTS

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ABSTRACT

Benefits OF Coconuts is one of the independent micro, small, medium enterprises engaged in coconut processing production. Currently, sales transaction data and goods stock are manually conducted, so they are prone to losing important data, resulting in slow phase response and time efficiency in service. From these problems the authors offer a computerized and ordered data management information system solution. This Benefit Of Cococnuts sales management and transaction recording system provides information on sales data processing and transaction recording sequentially and quickly, efficiently and effectively for administrators and Benefit Of Coconuts owners. This management information system is built using HTML, PHP, Javascript, and CSS as programming languages and MySQL for database management. The software development methodology used is the First In First Out (FIFO) methodology. Based on the results of user trials, it can be concluded that the Benefit Of Coconuts Management System is beneficial and very helpful for the service performance and management of the Benefit Of Coconuts company in the future.

Keywords: Information Systems, Sales, recording, First In First Out.